

#### Founders Loft offering – Discover the epical advantage

Epical, the data consultancy powerhouse, is thrilled to extend an exclusive partnership opportunity to the innovative startups at Founders Loft. At Epical, we believe in the responsible and transformative use of data to drive positive change, addressing the pressing challenges facing our clients and society at large. We're excited to embark on this journey with you, offering a suite of invaluable resources and services to accelerate your startup's growth and impact.

#### 1. AWS Solution Architect Expertise (2 hrs/month):

• Get direct access to an AWS Solution Architect, exclusively reserved for Founders Loft. They will provide personalized guidance and insights to help you harness the full potential of Amazon Web Services.

#### 2. Tech Forum with epical:

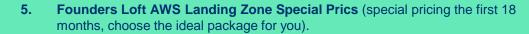
Join four annual tech-related forums hosted by CODE, our tech community. Network with industry experts, gain valuable knowledge, and stay at the forefront of technological advancements.

#### 3. Epicals AWS Connections:

Leverage our extensive network to connect with AWS Activate program resources, including Proof of Concept (POC) credits, Culture of Innovation workshops, subject matter experts, and the chance to be championed within the AWS ecosystem.

#### 4. Mentorship Sessions:

Receive guidance from seasoned tech experts in four dedicated mentorship sessions per year. These tech-savvy individuals will help you navigate challenges and seize opportunities.



- 3000 SEK/month + running cost: Access Epical CODE Landing Zone + direct access to epical Cloud Operations team in Slack for a secure, compliant, costoptimized, and monitored environment.
- 10,000 SEK/month + running cost: Get your own customized Landing Zone + direct access to epical Cloud Operations team in Slack for a secure, compliant, cost-optimized, and monitored environment.

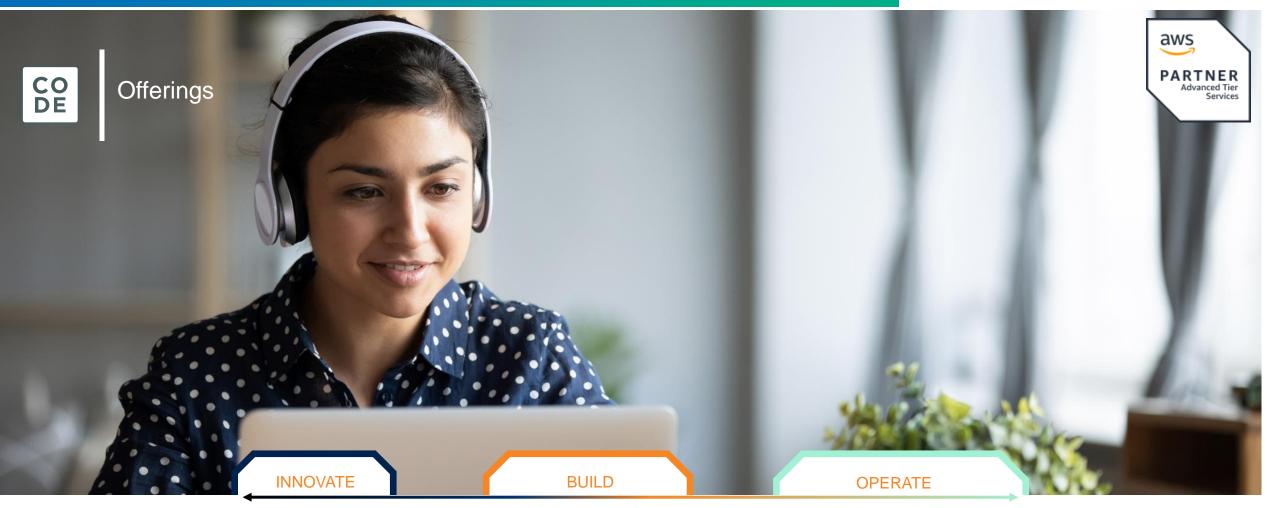
#### 6. Flexible Resource Pool:

Tap into our talented pool of professionals at competitive rates:

Role	Price SEK/hour
Advisory	1150
Developer / Designer – Senior	1150
Developer / Designer – Junior	800
Developer offshore	500







- Cloud Advisory
- Design Thinking
- Concept Design

- Managed Landing Zone
- DevOps services
- Cloud Architects
- Cloud Review
- Working prototype

- Cloud Operations / Resell Cloud
- 24/7 SysOps
- Cost Optimization
- DevOps services
- Well Architected

# CODE, Innovate – Build - Operate



### epical Managed Landing Zone

- Multi-account structure
  Dev, Test, Prod Separate GuardRails (OU)
- Account creation automation
  Vending machine, all account created the same way

#### Cost Control

- Defined budget, Cost anomaly detection (Monitored)
- Compliance
  - AWS Config, Compliance report, AWS SecurityHub
- Security
  - GuardDuty, Config, AWS SecurityHub, SCP, Role based access Org. CloudTrail, Centralized Logging account. (Monitored)
- Managed by a team of AWS Certified Solution Architects

#### Activated as standard

- GuardDuty
- SecurityHub
- AWS Config
- Org. CloudTrail
- Compliance report

### **Cloud Center of Enablement**

- Forum to challenge ideas (Modernize)
- Help our customers progress
- We stay on top of recent releases and share whats relevant for your business...



40 - 40

Design Architects Developers SysOps 24/7 Operations



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APN Customer reviews:

## Henrique Boturao, Newbody

Great service! Always available, competent people that makes us feel safe. Service minded and great professionals.

Score 10/10  $\star \star \star \star \star \star \star \star \star \star$ 







# Newbody Family

APN Customer reviews:

## **Gunnar Stenberg, Newbody**

A serious long-term supplier who takes care of their customers, personal contacts, great support, high level of competence in all areas, available 24/7. Everything you need to run your business!

Score 10/10  $\star \star \star \star \star \star \star \star \star \star \star$ 





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# NITTON93.

**APN Customer reviews:** 

# Henrik Tufvasson, Nitton93

Epical did quickly understand the root cause of the problems and challenges that Nitton93 faced with regard to keeping track of goods between suppliers and the warehouses. Easy access to consultants and rapid actions during development as well as fixing minor flaws and updates after go-live. And we are overall very happy with the application in terms of usability and its smooth operation. It has helped us a lot to become more efficient.



Score 10/10  $\star \star \star \star \star \star \star \star \star \star$ 



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# Doconomy®

**APN Customer reviews:** 

# Alvaro Urbano, Doconomy

They are always eager to help with any issue that may arise. The collaboration has cut down the time we would have needed in order to implement everything for our selves with a considerable amount. The expertise they have is very comforting.

Score 10/10  $\star \star \star \star \star \star \star \star \star \star \star$ 





# Thank you!

If you have any questions, please feel free to contact me.

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